



SAP Certified
Powered by SAP NetWeaver

Operational Performance Management made easy for SAP®

THE STANDARD SOFTWARE FOR MONITORING AND OPTIMIZING YOUR OPERATIONAL PROCESSES. FAST, FLEXIBLE AND ACTION FOCUSED.

Managing your operational performance should not be difficult. Every Angle unlocks the data of your existing SAP system to make business analytics easy. Designed to help you improve your processes for Supply Chain, Financials and HR, it brings the accessibility of information back to the business users. Without involvement of IT, users can create any report or execute any analysis they want, fast and easy.

Every Angle is an SAP-certified solution, following the Rule of 3s:

- 3 days to implement the system,
- 3 minutes to define your question and
- 3 seconds for answers.

Every Angle is the ultimate Operational Performance Management solution that provides companies with the tools for a quick, flexible and agile response to changes and for optimizing their processes. With Every Angle you can produce useful overviews in no time, based on information from your own SAP ERP.

Fred Holvast, Logistics Manager at Heineken (HNS) about his experiences with this solution:

“Every Angle and the KPI Dashboard are excellent tools that give the breweries’ management more control over the performance of their supply chain.”

www.everyangle.com

*‘Which orders are open?
Will they be delivered on time?
If not, why not?’*

The world is changing rapidly, and your customers are becoming more demanding. Every Angle is the ideal solution that will give you the flexibility to respond to changes and to the changing customer demands, by presenting data quickly, clearly and comprehensibly.

Managing KPIs

With the growing need for information it is hardly surprising that more and more companies choose SAP as their ERP supplier. Already for years SAP is considered the best transaction system in the world. SAP and Every Angle, used as an Operational Performance Management system, offers an ideal combination.

Management will want to use straight-forward, reliable and flexible operational KPIs and users want to be able to create their own operational reports as quickly as possible. Typically applications such as Excel and Access are used for this kind of tasks. These are systems that do not integrate with SAP nor do they understand any of the operational processes, which means it can take hours or even days to create the regularly required operational reports and overviews. The greatest risk here is when many different versions of the truth are created, as this makes it extremely unreliable for making business decisions. Also, it is not always possible to sort the data into certain combinations, which is essential in order to obtain a correct insight into for example the delivery reliability, stock positions or order status (KPIs).

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Three days, three minutes and three seconds

Every Angle knows that speed, ease-of-use and a minimal burden on your employees are high on your list of priorities when choosing a useful software solution. Consequently, it is important for you to know that our solution is operational in just three days, that it takes only three minutes to make an Angle and no more than three seconds to get the answers you need.

- 3 days to implement
- 3 minutes to define an Angle
- 3 seconds for answers

The solution: Every Angle

The Every Angle out-of-the-box solution, as an Operational Performance Management system for SAP ERP, offers advantages that may seem obviously simple. Because of the speed, user-friendliness and intuitive GUI of Every Angle, it is easy for users to quickly identify the information they need. Goal-oriented KPIs can be created quickly and changed if necessary; users can drill down directly from the KPIs to the underlying detailed information so it immediately becomes clear what to aim for.

Why Every Angle can do what other suppliers cannot

Every Angle is autonomously capable of fully understanding SAP data and converting it to business information that can be used immediately. This is possible because all the ins and outs of the SAP system are built into Every Angle, including the logic that is incorporated in the ERP system. In addition to this in-depth SAP knowledge, Every Angle is also richly embedded with built-in knowledge of operational processes. This combination is the greatest strength of the solution. With this knowledge Every Angle is capable of automatically converting SAP data into useful information that is easy to use and immediately available to business users, without the need for them to understand the underlying SAP tables and logic. This makes Every Angle a unique and powerful system, allowing users to get started immediately.

The results for your organization

After a quick implementation with low consultancy costs, users can start using Every Angle immediately, with tangible results. Users will have control over their own processes and they will have more insight into the business processes. It will also make them work more efficiently. Thanks to Every Angle users can respond quicker to changes, making it easier to control on the basis of KPIs. Furthermore, the quality of the SAP system is enhanced simply by the fact that it is easier to clean data and for users to work with SAP. Confidence in SAP and SAP user satisfaction both clearly increase. In many cases the implementation of Every Angle will cause the SAP consultancy and support costs to decrease.

Stock level reduction 16 %
Reduction 2 FTE + 100 days consulting
50% reduction data pollution
Increased end user appreciation of SAP

Unlimited. **DSM**

Stock level reduction 8%
Service level improvement 12%

ERIKS Aandrijftechniek

"This tool provides me with insights in my business data,
I couldn't imagine possible before" (Account Management)
"This will definitively make life easier" (Strategic Supply Chain Planning)

Heineken
International

Reduction of Working Capital with 4%
Big improvement of SAP data reliability


FrieslandCampina

20% efficiency improvement in production

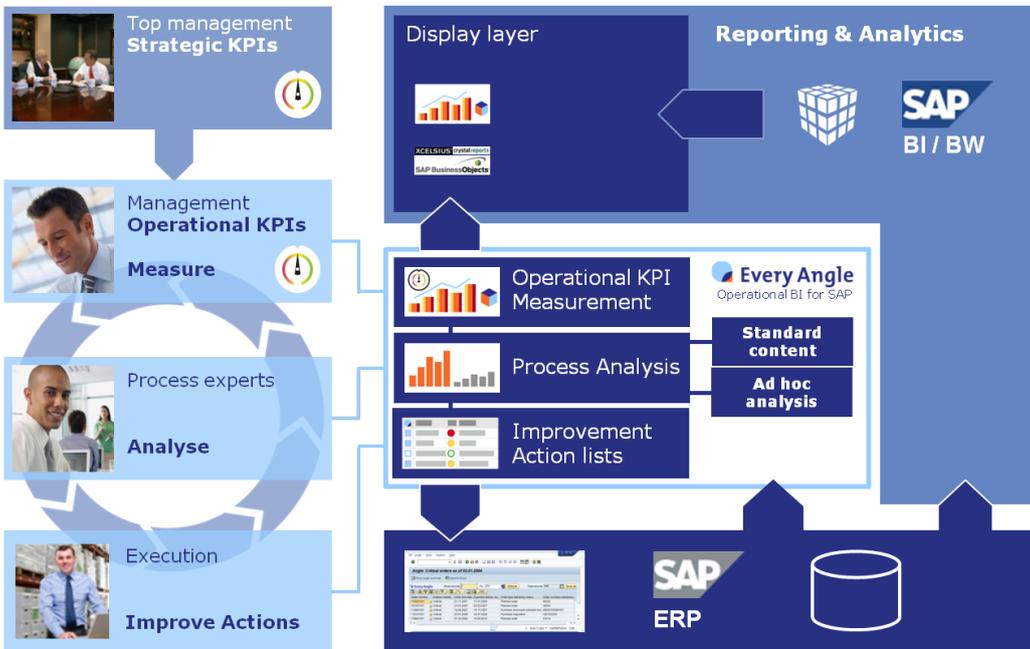
STORK[®]

“Greater delivery reliability results in a **20 percent increase in production efficiency**”

Stork Food Systems

SAP BI (BW) and Every Angle

SAP BI (BW) and Every Angle complement each other perfectly. If you look at the SAP landscape within your company, from top till bottom, SAP BI (BW) contains management information with aggregated (condensed) data on the history. But this data is often (according to SAP’s CTO Vishal Sikka) “so summary and so aggregate, that you can’t dive into the details”.



Every Angle is in the SAP-landscape placed just under SAP BI (BW). It’s a software solution for operations management which requires detailed information on what is happening here and now. Every Angle is for instance within customer companies like DSM, Heineken and Coats used by employees on the execution side (for improving actions), by process experts (for analyzing), by managers (for operational KPI’s) and the top management (for strategic KPI’s).

SULZER

Sulzer Eldim, Netherlands

The challenge

The management of Sulzer Eldim wanted to reduce the scrap percentage, focus on improving delivery reliability and reduce the number of open orders in SAP.

The solution

Connecting Every Angle to SAP and SAP MII provided the management with lots of insight in the actual performance management figures of the company.

The result

Sulzer Eldim was able to reduce the stocks by 66 percent. The company increased the delivery reliability from 45 percent to 95 percent. Sulzer could reduce the number of open orders in SAP from 2200 to 600.

ABAP, SE16, Excel and Z-reports replaced by Every Angle

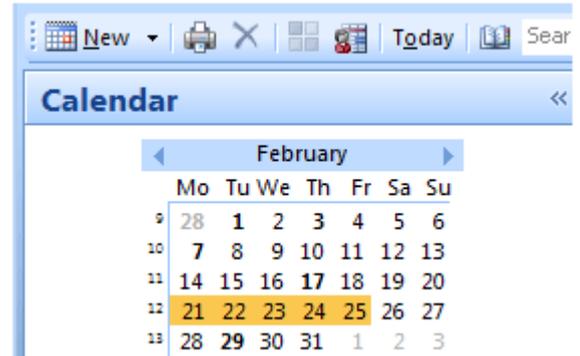
Typically within companies there are many types of ‘self made’ Operational BI solutions in use. People need the information to do their jobs properly, so they combine Excel, SE16 and a lot of Z-reports to find answers to their business questions. It’s questionable if these self made BI-solutions are manageable, maintainable, secure, reliable and scalable. Not to mention the question if you want to be dependent on just a few persons in your organization who are very experienced with those kinds of software tools.

Powerful analyses out of SAP makes Operational BI easy

Its speed and flexibility makes Every Angle an excellent solution to create powerful analyses and create instant answers to a wide range of ad-hoc questions. Every Angle also enables you to create business content overviews and analyses which are difficult or impossible to generate within business intelligence systems such as SAP BI (BW). Every Angle can be used to provide this type of business content to a business intelligence system. And as a final step, this BI-system can convert information such as historic trend information on bottlenecks in the processes into standard management reports.

Live in one week

The automated customization and built-in SAP knowledge ensures the Every Angle solution as add-on for SAP is live in maximum 2 days and operational within a single week. It will only take 3 days to install and train power users, it takes your power users 3 minutes to define a specific Angle you are looking for and it takes only 3 seconds to see the answer to it. Finally, you will be able to measure, analyze and take improvement actions quickly, easy and intuitively, just as you have always wanted to.



Object type EA	Order number	Delivery reliability	Order due date	Bottleneck type
Sales docu...	11342/10/1	Not critical	17-Jan	None
Sales docu...	11036/10/1	Late	06-May	Delay supplier
Sales docu...	11096/10/1	Not critical	10-Nov	None
Sales docu...	11498/10/1	Critical	29-Aug	Planning tim...
Sales docu...	11342/10/1	Not critical	15-Jan	None
Sales docu...	11036/10/1	Late	05-May	Delay supplier
Sales docu...	11096/10/1	Not critical	10-Nov	None

Ease of use

Software can help you by giving information and rapid answers to your questions. But what if your software is too rigid to answer your questions? How often do you need information that cannot be caught in a few simple lists and you have to do without the requested information or you find yourself combining data by hand in a spreadsheet.

If you use Every Angle as operational BI in addition to SAP, you can answer these questions quickly and easily because Every Angle is flexible and intuitive.

Fast results

Every Angle enables you to use your SAP system to its full potential. Within six months, your data reliability strongly improves, the service levels increase and the supply chain costs decrease. The yellow line shows a remarkable statistic: the user attitude towards SAP increases significantly, which means the user has regained his trust in the SAP system.



10,000 times faster

The Every Angle solution is a ten thousand times faster than traditional SAP ABAP-based technology. The secret behind EA is that it converts data into "live-objects". This is possible because of the built-in SAP-knowledge. The solution contains all the logic of your SAP ERP, which means that EA allows you to make quick intuitive logic combinations and generate intelligent analysis. Some people think Every Angle uses classic cube technology. It does not.

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